

# Webinar Listing



**ICBA**  
Education

**ICBA Education** offers specialized web-based professional training for busy community bankers like you. These instructor-led, 60–90-minute sessions keep you up to date on the latest regulatory compliance activity, corporate governance, industry best practices, and special interest topics. New webinars are offered monthly, and more than 100 webinars are available on demand.

**Format**

Webinars are available in two formats:

- Real-time
- On-demand recordings

*Note: All webinars dated in the past are available on demand.*

**Pricing**

	<b>Members</b>	<b>Non-members</b>	<b>Unlimited Webinar Pass Subscriber</b>
<b>Real-time</b>	\$209	\$309	\$0
<b>On-demand*</b>	\$229	\$329	\$0
<b>Real-time + On-demand</b>	\$249	\$449	\$0
<i>*Webinars recorded prior to 2024: Members - \$219 Non-members - \$319</i>			

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## 2024 Webinar Listing

### Table of Contents

<a href="#"><u>January</u></a> .....	02
<a href="#"><u>February</u></a> .....	03
<a href="#"><u>March</u></a> .....	04
<a href="#"><u>April</u></a> .....	05
<a href="#"><u>May</u></a> .....	06
<a href="#"><u>June</u></a> .....	06
<a href="#"><u>July</u></a> .....	07
<a href="#"><u>August</u></a> .....	08
<a href="#"><u>September</u></a> .....	09
<a href="#"><u>October</u></a> .....	09
<a href="#"><u>November</u></a> .....	10
<a href="#"><u>December</u></a> .....	10

## JANUARY

### 01/10 | Charter Conversions

**Instructor:** Carleton Goss, Counsel; Nate Jones, Associate

**Company:** Hunton Andrews Kurth

### 01/11 | Final CRA Rules for Large Banks

**Instructor:** Steffani Jenkins, CRA Liaison & Business Development Officer

**Company:** CRA Partners

### 01/17 | IRAs: Establishing and Amending

**Instructor:** Jeff Aga, Technical Consultant

**Company:** Ascensus

### 01/18 | Essentials of Banking

**Instructor:** Brad Stevens, President

**Company:** Stevens Risk Management, LLC

### 01/18 | Final CRA Rules for Intermediate Banks

**Instructor:** Steffani Jenkins, CRA Liaison & Business Development Officer

**Company:** CRA Partners

### 01/23 | Regulatory Hot Topics 2024

**Instructor:** Heather Eastep, Partner

**Company:** Hunton Andrews Kurth

### 01/25 | Final CRA Rules for Small Banks

**Instructor:** Steffani Jenkins, CRA Liaison & Business Development Officer

**Company:** CRA Partners

## FEBRUARY

### 02/01 | Every Employee is Responsible for Relationship Growth (only offered live)

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President

**Company:** Cross Financial

### 02/06 | New Considerations for the New Year

**Instructor:** Greyson Tuck, Attorney

**Company:** Gerrish Smith Tuck

### 02/13 | IRA Contributions and Tax Time

**Instructor:** Alexis Gonzalez del Valle, Senior ERISA Analyst

**Company:** Ascensus

### 02/13 | Legal Trends and Insights on Deposit Fees

**Instructor:** Abigail Lyle, Partner; Justin Little, Esquire; Brad Rustin, Partner

**Company:** Hunton Andrews Kurth; Reynolds, Reynolds & Little, LLC; Nelson Mullins

### 02/14 | Community Bank Guide to Reg. W

**Instructor:** Doc Bodine, Managing Director

**Company:** Gerrish Smith Tuck

### 02/15 | Annual Regulatory Training Requirements for Seasoned Bankers (2024)

**Instructor:** Jenny Forschen, Education Content & Compliance Specialist

**Company:** ICBA

### 02/15 | Overview of the CRA Final Rule for Bank Directors

**Instructor:** Steffani Jenkins, CRA Liaison & Business Development Officer

**Company:** CRA Partners

### 02/22 | Assessing and Working with Client Forecasts

**Instructor:** Brad Stevens, President

**Company:** Stevens Risk Management, LLC

### 02/27 | Commercial and Industrial (C&I) Lending in Today's Competitive Market (2024)

**Instructor:** Brad Stevens, President

**Company:** Stevens Risk Management, LLC

### 02/28 | P2P Doesn't Have to Mean Faster Fraud

**Instructor:** Jessica Lelii, Director of Education

**Company:** Macha

### 02/29 | Banking Law 101

**Instructor:** Carleton Goss, Counsel

**Company:** Hunton Andrews Kurth

## MARCH

### **03/05 | Mentoring Relationships - How Having a Mentor and Being a Mentor Helps You Succeed in Your Career**

**Instructor:** Marci Malzhan, President & Founder  
**Company:** Malzhan Strategic

### **03/06 | Food for Thought: Handling Check Fraud**

**Instructor:** Kari Kronberg, Director of Education  
**Company:** Macha

### **03/06 | Q1: Regulatory Compliance Updates (2024)**

**Instructor:** Mandy Snyder, CCBCO, VP Online Training, Compliance and Products; Jenny Forschen, Education Content & Compliance Specialist  
**Company:** ICBA

### **03/07 | ICBA Community Bank Briefings 2024 Q1**

**Instructor:** Rebeca Romero Rainey, President and CEO; Anne Balcer, Senior Executive Vice President, Government Relations & Public Policy; Paul Merski, Group Executive Vice President, Congressional Relations; Lilly Thomas, Executive Vice President, Senior Regulatory Co  
**Company:** ICBA

### **03/12 | IRA Distributions**

**Instructor:** Alexis Gonzalez del Valle, Senior ERISA Analyst  
**Company:** Ascensus

### **03/20 | Crucial E-Sign Compliance Considerations**

**Instructor:** Brian M. Shea, CRCM, CAMS – Senior Manager  
**Company:** Wolf & Company, P.C.

### **03/26 | Credit Risk Hot Topics**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

### **03/27 | Is it Worth the Risk? Fundamentals of Payments Risk**

**Instructor:** Jessica Lelii, Director of Education  
**Company:** Macha

### **03/28 | Is Your Organization Prepared for a Breach?**

**Instructor:** Sean D. Goodwin, GSE – Senior Manager  
**Company:** Wolf & Company, P.C.

## APRIL

### 04/02 | How to Read a SOC Report

**Instructor:** Jason T. Clinton, CISA – Senior Manager

**Company:** Wolf & Company, P.C.

### 04/04 | BSA/AML Officer of the Future

**Instructor:** Brian M. Shea, CRCM, CAMS – Senior Manager

**Company:** Wolf & Company, P.C.

### 04/09 | IRA Reporting Requirements

**Instructor:** Alexis Gonzalez del Valle, Senior ERISA Analyst

**Company:** Ascensus

### 04/10 | Treasury Check Fraud: Trends & Tools

**Instructor:** Gary Swasey, Director; Thomas Kearns, Senior Counsel; Dan Kwiatkowski, Senior Special Agent; Jennifer Strand, Forensic Document Examiner

**Company:** Fiscal Services and Treasury Inspector General for Tax Administrations

### 04/11 | Cash to Cash and Cash Cycle, Assessing Managements Effectiveness and Getting to the Right Line of Credit Amount

**Instructor:** Brad Stevens, President

**Company:** Stevens Risk Management, LLC

### 04/17 | Deposit Regulations Best Practices

**Instructor:** Kristen Ritter, Compliance Engagement Leader

**Company:** TIB Solutions

### 04/18 | Examining the Biggest Risks in the Bank: Liquidity and Lending

**Instructor:** Peter Weinstock, Parter

**Company:** Hunton Andrews Kurth

### 04/23 | Community Bank Compensation Issues

**Instructor:** Doc Bodine, Managing Director

**Company:** Gerrish Smith Tuck

### 04/24 | Customer Experience Management - Lead it Or Lose It

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President

**Company:** Cross Financial

### 04/30 | Navigating Your Next Regulatory Examination

**Instructor:** Greyson Tuck, Attorney

**Company:** Gerrish Smith Tuck



## MAY

### 05/08 | Designing an Effective BCP Testing Program

**Instructor:** Daniel J. Poucher, CBCP – Manager

**Company:** Wolf & Company, P.C.

### 05/09 | Presenting with Confidence – for Leaders

**Instructor:** Marci Malzhan, President & Founder

**Company:** Malzhan Strategic

### 05/14 | IRA Transfers & Rollovers

**Instructor:** Professionals from Ascensus

**Company:** Ascensus

### 05/15 | Strategic Planning in 2024: Strategies for a Shifting Economic and Regulatory Environment

**Instructor:** Heather Eastep, Partner

**Company:** Hunton Andrews Kurth

### 05/21 | Regulatory Compliance Change Management: Are You Prepared?

**Instructor:** Brian M. Shea, CRCM, CAMS – Senior Manager

**Company:** Wolf & Company, P.C.

### 05/23 | Bring YOUR Shoes – How to Lead by Maximizing Talent

**Instructor:** Marci Malzhan, President & Founder

**Company:** Malzhan Strategic

### 05/30 | Basics of Agriculture Lending

**Instructor:** Brad Stevens, President

**Company:** Stevens Risk Management, LLC

## JUNE

### 06/03 | Q2: Regulatory Compliance Updates (2024)

**Instructor:** Mandy Snyder, CCBCO, VP Online Training, Compliance and Products; Jenny Forschen, Education Content & Compliance Specialist

**Company:** ICBA

### 06/04 | Five Cultural Changes that Must Become Business as Usual

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President

**Company:** Cross Financial

### 06/05 | Key Ratio Analysis, Getting Beyond the Numbers

**Instructor:** Brad Stevens, President

**Company:** Stevens Risk Management, LLC



**06/06 | The Business Banking Blues: Non-Consumer Exception Handling**

**Instructor:** Michele Barlow, Senior Vice President  
**Company:** Macha

**06/11 | Early Identification of Distressed Credit Relationships**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**06/12 | IRAs: Is Your Program in Compliance**

**Instructor:** Professionals from Ascensus  
**Company:** Ascensus

**06/13 | Preventing Crime by Improving Your Observation Powers**

**Instructor:** Branch Walton, Speaker and Author  
**Company:** Thompson Consulting Group

**06/18 | Brokered Deposits and Core Funding**

**Instructor:** Marysia Laskowski, Associate  
**Company:** Hunton Andrews Kurth

**06/25 | Community Bank Overview of Insurance Issues**

**Instructor:** Doc Bodine, Managing Director  
**Company:** Gerrish Smith Tuck

**06/26 | Improving Your Workplace Violence Program**

**Instructor:** Branch Walton, Speaker and Author  
**Company:** Thompson Consulting Group

**06/27 | ICBA Community Bank Briefings 2024 Q2**

**Instructor:** Rebeca Romero Rainey, President and CEO; Anne Balcer, Senior Executive Vice President, Government Relations & Public Policy; Paul Merski, Group Executive Vice President, Congressional Relations; Lilly Thomas, Executive Vice President, Senior Regulatory Co  
**Company:** ICBA

## JULY

**07/09 | Action Plans for Troubled Credit**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**07/17 | Data Protection Challenges for Employers**

**Instructor:** Mary Costigan, Principal  
**Company:** Jackson Lewis P.C.

**07/18 | Creating the Right Enterprise Risk Management (ERM) Program for YOUR Community Bank**

**Instructor:** Marci Malzhan, President & Founder  
**Company:** Malzhan Strategic

**07/23 | The Art of Setting ACH Exposure Limits**

**Instructor:** Michele Barlow, Senior Vice President  
**Company:** Macha

**07/25 | Characteristics of Strong Risk Assessments and Tools to Monitor and Report Results**

**Instructor:** Marci Malzhan, President & Founder  
**Company:** Malzhan Strategic

**07/25 | Characteristics of Strong Risk Assessments and Tools to Monitor and Report Results**

**Instructor:** Marci Malzhan, President & Founder  
**Company:** Malzhan Strategic

## AUGUST

**08/06 | Money Saving, Money Making Marketing Ideas**

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President  
**Company:** Cross Financial

**08/07 | Decoding Security: FAQ Roadmap**

**Instructor:** Barry Thompson, Speaker and Consultant  
**Company:** Thompson Consulting Group

**08/20 | Coming Soon!**

**Instructor:** Greyson Tuck, Attorney  
**Company:** Gerrish Smith Tuck

**08/21 | Lending Compliance Update**

**Instructor:** Kristen Ritter, Compliance Engagement Leader  
**Company:** TIB Solutions

**08/22 | Three Key Risk Assessments in Your ERM Program – ERM, IT, and Internal Controls**

**Instructor:** Marci Malzhan, President & Founder  
**Company:** Malzhan Strategic

## SEPTEMBER

### 09/04 | Q3: Regulatory Compliance Updates (2024)

**Instructor:** Mandy Snyder, CCBCO, VP Online Training, Compliance and Products; Jenny Forschen, Education Content & Compliance Specialist  
**Company:** ICBA

### 09/10 | Community Bank Director Guide to Compliance Issues

**Instructor:** Doc Bodine, Managing Director  
**Company:** Gerrish Smith Tuck

### 09/18 | Estate Planning with Bank Stock

**Instructor:** Carl Goss, Counsel  
**Company:** Hunton Andrews Kurth

### 09/19 | ICBA Community Bank Briefings 2024 Q3

**Instructor:** Rebeca Romero Rainey, President and CEO; Anne Balcer, Senior Executive Vice President, Government Relations & Public Policy; Paul Merski, Group Executive Vice President, Congressional Relations; Lilly Thomas, Executive Vice President, Senior Regulatory Co  
**Company:** ICBA

### 09/24 | The Whimsical World of Business Email Compromise

**Instructor:** Joseph Sarkisian, Manager  
**Company:** Wolf & Company, P.C.

### 09/25 | Navigating the Data Privacy Landscape: How to Keep Your Employee Data Safe

**Instructor:** Melissa Pascualini  
**Company:** Jackson Lewis P.C.

## OCTOBER

### 10/03 | Matching Customer Journey Maps with your Brand Expectations

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President  
**Company:** Cross Financial

### 10/08 | 7 Ways to Frustrate Attackers

**Instructor:** Sean D. Goodwin, GSE – Senior Manager  
**Company:** Wolf & Company, P.C.

### 10/10 | You Are the Future of Banking: Making Connections throughout Your Journey is Key to Your Success

**Instructor:** Marci Malzhan, President & Founder  
**Company:** Malzhan Strategic

**10/16 | Basics of Cash Flow**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**10/22 | Possible or Probable? How to Assess the Risk**

**Instructor:** Michele Barlow, Senior Vice President  
**Company:** Macha

**10/29 | Navigating Zero Trust: Building Your Strategy and Roadmap**

**Instructor:** William Nowik, Principal & Chief Information Security Officer  
**Company:** Wolf & Company, P.C.

## NOVEMBER

**11/13 | Coming Soon!**

**Instructor:** Greyson Tuck, Attorney  
**Company:** Gerrish Smith Tuck

**11/14 | Best Practices for Loan Processing**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**11/19 | They Posted What?!? Managing Employee Social Media Use**

**Instructor:** Robert Guidotti, Principal  
**Company:** Jackson Lewis P.C.

**11/20 | BSA Hot Topics**

**Instructor:** Kristen Ritter, Compliance Engagement Leader  
**Company:** TIB Solutions

## DECEMBER

**12/5 | Q4: Regulatory Compliance Updates (2024)**

**Instructor:** Mandy Snyder, CCBCO, VP Online Training, Compliance and Products; Jenny Forschen, Education Content & Compliance Specialist  
**Company:** ICBA

**12/10 | ICBA Community Bank Briefings 2024 Q4**

**Instructor:** Rebeca Romero Rainey, President and CEO; Anne Balcer, Senior Executive Vice President, Government Relations & Public Policy; Paul Merski, Group Executive Vice President, Congressional Relations; Lilly Thomas, Executive Vice President, Senior Regulatory Co  
**Company:** ICBA

## 2023 Webinar Listing

### Table of Contents

<a href="#"><u>January</u></a> .....	12
<a href="#"><u>February</u></a> .....	12
<a href="#"><u>March</u></a> .....	13
<a href="#"><u>April</u></a> .....	14
<a href="#"><u>May</u></a> .....	15
<a href="#"><u>June</u></a> .....	15
<a href="#"><u>July</u></a> .....	16
<a href="#"><u>August</u></a> .....	17
<a href="#"><u>September</u></a> .....	18
<a href="#"><u>October</u></a> .....	19
<a href="#"><u>November</u></a> .....	20
<a href="#"><u>December</u></a> .....	21

## JANUARY

### 01/12 | Basics of Banking, Overview, What We Do!

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management

### 01/17 | The Fed Springs a Liquidity Trap: What Banks Should Do Now

**Instructor:** Peter Weinstock, Partner; Jason Rader, National Industry Leader; and Dan Stimpson, Broker **Company:** Hunton Andrews Kurth; Forvis; Stifel

### 01/19 | Robbery Awareness

**Instructor:** Barry Thompson, Speaker and Consultant  
**Company:** Thompson Consulting Group

### 01/24 | Digital Transformation Demystified Series - Part 1: Digital Transformation 101

**Instructor:** Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI  
**Company:** Wipfli

### 01/25 | Introduction to Commercial Lending

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

### 01/26 | Digital Transformation Demystified Series - Part 2: Digital Transformation (Inside and Outside the Bank)

**Instructor:** Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI  
**Company:** Wipfli

### 01/31 | Digital Transformation Demystified Series - Part 3: Building or Perfecting a Digital Transformation Plan

**Instructor:** Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI  
**Company:** Wipfli

## FEBRUARY

### 02/01 | C&I Lending in Today's Market, What You Need to Know, How to Set Yourself Apart

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

### 02/02 | Digital Transformation Demystified Series - Part 4: Working with Digital Transformation Partners

**Instructor:** Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI  
**Company:** Wipfli

**02/07 | Digital Transformation Demystified Series - Part 5: Preparing for Potential Challenges in Digital Transformation**

**Instructor:** Wipfli Digital Office, Marcie Bomberg-Montoya, OCI, OEI  
**Company:** Wipfli

**02/07 | A Summary of the Newest UCC Provisions Related to Digital Assets that are (Possibly) Coming to Your State**

**Instructor:** Greyson Tuck, Attorney and Consultant  
**Company:** Gerrish Smith Tuck, PC

**02/09 | FedNow Service Overview**

**Instructor:** Kristen Ritter, Compliance Leader Engagement  
**Company:** TIB

**02/15 | Elder Fraud**

**Instructor:** Barry Thompson, Speaker and Consultant  
**Company:** Thompson Consulting Group

**02/16 | Regulatory Hot Topics**

**Instructor:** Carleton Goss, Counsel  
**Company:** Hunton Andrews Kurth

**02/28 | Capital Planning, Capital Alternatives and Uses of Capital**

**Instructor:** Jacque Kruppa, Counsel  
**Company:** Hunton Andrews Kurth

## MARCH

**03/01 | Q1 ICBA Community Bank Briefing**

**Instructor:** ICBA  
**Company:** ICBA

**03/07 | Community Bank Guide to Reg. O**

**Instructor:** Cliston "Doc" Bodine III, Managing Director  
**Company:** Gerrish Smith Tuck, PC

**03/07 | Q1: Regulatory Compliance Updates**

**Instructor:** Mandy Snyder, CCBCO, VP Online Training, Compliance and Products and Jenny Forschen, Education Content & Compliance Specialist  
**Company:** ICBA

**03/23 | Supreme Court Update: What Happened in 2022 and What's on the Horizon for 2023**

**Instructor:** Mike Friedman, Principal and Eileen Keefee, Principal  
**Company:** Jackson Lewis, PC



**03/28 | SECURE 2.0**

**Instructor:** Jonathan Yahn, Senior Attorney  
**Company:** Ascensus

**03/30 | Building a Culture that Develops Future Leaders**

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President  
**Company:** Cross Financial

## APRIL

**04/04 | 2023 Legislative Update**

**Instructor:** Agatha Schmidt, Consultant and Steve Bontjes, Consultant  
**Company:** Ascensus

**04/13 | A Detailed Look at Share Repurchase Transactions**

**Instructor:** Greyson Tuck, Attorney and Consultant  
**Company:** Gerrish Smith Tuck, PC

**04/18 | Negotiation Competence for Leaders in the Workplace**

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

**04/19 | Fintech/Third Party Risk Management**

**Instructor:** Heather Eastep, Partner  
**Company:** Hunton Andrews Kurth

**04/20 | Key Risks in Agriculture Lending**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**04/25 | Annual Regulatory Training Requirements for Seasoned Bankers**

**Instructor:** Jenny Forschen, Education Content & Compliance Specialist  
**Company:** ICBA

**04/27 | Effective Strategic Planning for Community Banks**

**Instructor:** Cliston "Doc" Bodine III, Managing Director  
**Company:** Gerrish Smith Tuck, PC

## MAY

### 05/02 | Commercial Real Estate Lending, Understanding the Market, the Numbers and Beyond.

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

### 05/04 | Manage Your Core Assets... Relationships, Teams, Brand

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President  
**Company:** Cross Financial

### 05/10 | Reg-E Overview

**Instructor:** Kristen Ritter, Compliance Leader Engagement  
**Company:** TIB

### 05/11 | Creating the Right ERM Program for YOUR Community Bank

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

### 05/16 | Brokered Deposits and Core Funding

**Instructor:** Marysia Laskowski, Associate  
**Company:** Hunton Andrews Kurth

### 05/17 | Managing the Three Rs of the Post-COVID-19 Workforce: The Great Resignation, Retention, and a Possible Recession

**Instructor:** Stephanie Peet, Principal and Dan Blanchard, Associate  
**Company:** Jackson Lewis, PC

### 05/18 | IRA Fundamentals

**Instructor:** Ben Maas, Senior Training Consultant  
**Company:** Ascensus

## JUNE

### 06/05 | Q2: Regulatory Compliance Updates

**Instructor:** Mandy Snyder, CCBCO, VP Online Training, Compliance and Products and Jenny Forschen, Education Content & Compliance Specialist  
**Company:** ICBA

### 06/06 | Succession Planning for Your Community Bank's Future (and Survival)

**Instructor:** Cliston "Doc" Bodine III, Managing Director  
**Company:** Gerrish Smith Tuck, PC

### 06/07 | The Active Shooter

**Instructor:** Branch Walton, Speaker and Author  
**Company:** Thompson Consulting Group

**06/07 | Understanding Your Bank Financial Statements and CAMELS Ratings**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**06/14 | Q2 ICBA Community Bank Briefing**

**Instructor:** ICBA  
**Company:** ICBA

**06/15 | Effective Marketing in a World Driven by Technology and Compliance**

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President  
**Company:** Cross Financial

**06/20 | Vendor Management - How Model Risk Fits In**

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

**06/21 | Regulatory Hot Buttons**

**Instructor:** Heather Eastep, Partner  
**Company:** Hunton Andrews Kurth

**06/22 | CAMELS, Understanding How Your Bank Is Measured**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**06/27 | Solutions for Digital Advertising Compliance Challenges**

**Instructor:** Rhonda Handy, Vice President Risk and Compliance  
**Company:** Mills Marketing

**06/28 | HSA Fundamentals**

**Instructor:** Stacy Torkelson, Consultant  
**Company:** Ascensus

## JULY

**07/11 | Personal and Business Tax Return Analysis, Tracing the Numbers and the Forms**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**07/12 | Third Party Risk, Including Fintech Relationships**

**Instructor:** Heather Eastep, Partner  
**Company:** Hunton Andrews Kurth

**07/13 | Fair Banking and How it Affects Marketing**

**Instructor:** Rhonda Handy, Vice President Risk and Compliance  
**Company:** Mills Marketing

**07/18 | IRA Issues: Top 10 Wrap-Up (2023 Edition)**

**Instructor:** Alexis Gonzalez del Valle, Senior ERISA Analyst  
**Company:** Ascensus

**07/19 | Domestic Violence and Work Environment**

**Instructor:** Branch Walton, Speaker and Author  
**Company:** Thompson Consulting Group

**07/20 | Utilizing Market Research for Marketing and Advertising Community Banking**

**Instructor:** Cleve Corlett, PhD - Brand Planning; Joy Levin, MBA , Founder - Brand Planning; ICBA Marcom Staff  
**Company:** Brand Planning and ICBA Marcom Staff

**07/25 | Community Bank Expense Practices (What to Do and What Not to Do)**

**Instructor:** Cliston "Doc" Bodine III, Managing Director  
**Company:** Gerrish Smith Tuck

**07/26 | Maintaining Your CECL Model**

**Instructor:** Chase Ogden, Quantitative Consultant and Mike Guglielmo, Managing Director  
**Company:** Darling Consulting Group

**07/27 | Integrating Your Business Continuity Management into Your Enterprise Risk Management Program**

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

## AUGUST

**08/03 | Corporate Governance for Banks and Bank Holding Companies**

**Instructor:** Nate Jones, Associate  
**Company:** Hunton Andrews Kurth

**08/09 | Internal Fraud: A Look at the Thieves from Within**

**Instructor:** Barry Thompson, Speaker and Consultant  
**Company:** Thompson Consulting Group

**08/10 | Tax Return Analysis, A Global Perspective**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**08/15 | Strategies for Succession Planning and Talent Management**

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

**08/16 | HSAs: Top 10 Wrap-Up (2023 Edition)**

**Instructor:** Alexis Gonzalez del Valle, Senior ERISA Analyst  
**Company:** Ascensus

**08/22 | The Thin Line Between Running and Ruining a Bank**

**Instructor:** Greyson Tuck, Attorney and Consultant  
**Company:** Gerrish Smith Tuck

**08/23 | Customer Due Diligence Best Practices**

**Instructor:** Kristen Ritter, Compliance Leader Engagement  
**Company:** TIB

**08/24 | Community Development Services and Loans**

**Instructor:** Steffani Jenkins, CRA Liaison & Business Development Officer  
**Company:** CRA Partners

**08/30 | Liquidity Risk: Leading Practices in Stress Testing, Assumption Support, and Backtesting**

**Instructor:** Mike Guglielmo, Managing Director and Tim Daniels, Senior Risk Management Consultant  
**Company:** Darling Consulting Group

## SEPTEMBER

**09/07 | Q3:Regulatory Compliance Updates**

**Instructor:** Mandy Snyder, CCBCO, VP Online Training, Compliance and Products and Jenny Forschen, Education Content & Compliance Specialist  
**Company:** ICBA

**09/13 | Handbooks: What you Need to Have, Add, or Change**

**Instructor:** Mike Hekle, Principal  
**Company:** Jackson Lewis, PC

**09/14 | If You Don't Build Trust, You Won't Build a Relationship**

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President  
**Company:** Cross Financial

**09/19 | What Comes Next in "This" Recession? Lessons in Credit and Risk Management**

**Instructor:** Justin Bakst, Managing Director and John Demeritt, Managing Director  
**Company:** Darling Consulting Group

**09/20 | Treasury Management: A Powerful Tool to Increase Deposits and Fee Income**

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

**09/26 | Cannabis in Banking**

**Instructor:** Heather Eastep, Partner  
**Company:** Hunton Andrews Kurth

**09/27 | Q3 ICBA Community Bank Briefing**

**Instructor:** ICBA  
**Company:** ICBA

**09/28 | Cash to Cash and Cash Cycle, Assessing Managements Effectiveness and Getting to the Right Line of Credit Amount**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

## OCTOBER

**10/03 | Measuring and Managing Liquidity**

**Instructor:** Keri Cooks, Managing Director  
**Company:** Darling Consulting Group

**10/11 | Marketing to Millennials**

**Instructor:** Austin Bader, Director of Digital Strategy; Ellen Carlton, Director of Strategy; Rob Birgfeld, EVP Chief Marketing Officer  
**Company:** Spurrier Group; Tilt Creative & Production; ICBA MarCom

**10/12 | CRA Strategies**

**Instructor:** Steffani Jenkins, CRA Liaison & Business Development Officer  
**Company:** CRA Partners

**10/17 | Key Ratio Analysis, Getting Beyond the Numbers**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management, LLC

**10/24 | AI Demystified: 101**

**Instructor:** Saroop Bharwani, Founder and CEO  
**Company:** Senso.ai

**10/25 | BSA/AML Model Evolution in a Rapidly Changing World: How Recent Changes in Technology and Current Events Are Affecting Our BSA/AML Programs**

**Instructor:** Sam Chen, Quantitative Consultant and Deborah Gordon, Quantitative Consultant  
**Company:** Darling Consulting Group

**10/26 | Back It Up! ACH for Operations**

**Instructor:** Michele Barlow, Senior Vice President  
**Company:** MACHA

**10/26 | AI Use Cases: How Banks Are Putting AI to Work**

**Instructor:** Carson Lappetito, President; Jesse Honigberg, EVP of Products and Platforms; Lars Frey, Director of Business Intelligence

**Company:** Sunwest Bank; Customers Bank; Queensborough National Bank & Trust Company

**10/30 | Mission Driven Bank Fund for MDIs and CDFIs**

**Instructor:** Paul M. Welsh, CFA, Head of Private Equity, Portfolio Manager; Krystal Langholz, Director, Strategy

**Company:** Elizabeth Park Capital Management; Calvert Impact

**10/31 | Demystifying AI: Regulatory Environment**

**Instructor:** Steven Estep, Assistant Vice President, Operational Risk; Mickey Marshall, Assistant Vice President and Regulatory Counsel

**Company:** ICBA

## NOVEMBER

**11/08 | Credit Risk: CECL, Stress Testing, and Where We Go from Here**

**Instructor:** Sam Chen, Quantitative Consultant and Joe Montalbano, Quantitative Consultant

**Company:** Darling Consulting Group

**11/09 | Protection of Confidential Proprietary Business Information**

**Instructor:** Jackson E. Biesecker, Associate

**Company:** Jackson Lewis, PC

**11/14 | Balance Sheets for Bank Marketers**

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President

**Company:** Cross Financial

**11/15 | Strategic Planning for Your Community Bank - It's All About Your Strategy!**

**Instructor:** Marci Malzahn, President and Founder

**Company:** Malzahn Strategic

**11/28 | ICBA Community Bank Briefing: Discussion of Community Reinvestment Act - Final Rule**

**Instructor:** Anne Balcer, Senior Executive Vice President, Government Relations & Public Policy; Mickey Marshall, AVP Regulatory Counsel

**Company:** ICBA

**11/29 | BSA Hot Topics**

**Instructor:** Kristen Ritter, Compliance Leader Engagement

**Company:** TIB

**11/30 | Improving Your Credit Write Ups, Analyzing and Targeting Your Approach to Explain the Risk**

**Instructor:** Brad Stevens, President

**Company:** Stevens Risk Management, LLC



## DECEMBER

### 12/5 | Capital Strategies for the Current Environment

**Instructor:** Greyson Tuck, Attorney and Consultant

**Company:** Gerrish Smith Tuck

### 12/5 | Q4: Regulatory Compliance Updates

**Instructor:** Mandy Snyder, CCBCO, VP Online Training, Compliance and Products and Jenny Forschen, Education Content & Compliance Specialist

**Company:** ICBA

### 12/7 | Improving Your Credit Committee Presentations, Effective Communication of the Risk

**Instructor:** Brad Stevens, President

**Company:** Stevens Risk Management, LLC

### 12/12 | Protect Yourself-The Proper Handling of Government Reclamations & Garnishments

**Instructor:** Michele Barlow, Senior Vice President

**Company:** MACHA

### 12/13 | Q4 ICBA Community Bank Briefing

**Instructor:** ICBA

**Company:** ICBA

## 2022 Webinar Listing

### Table of Contents

<a href="#"><u>June</u></a> .....	23
<a href="#"><u>July</u></a> .....	23
<a href="#"><u>August</u></a> .....	24
<a href="#"><u>September</u></a> .....	25
<a href="#"><u>October</u></a> .....	25
<a href="#"><u>November</u></a> .....	26
<a href="#"><u>December</u></a> .....	27

## JUNE

### 06/07 | Stress Testing, AOCI, Concentration Issues and What's Now Driving Capital Plans and Raises

**Instructor:** Peter Weinstock, Partner and Jacque Kruppa, Counsel  
**Company:** Hunton Andrews Kurth

### 06/09| Negotiation Competence for Leaders in the Workplace

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

### 06/09 | Working with Troubled Credit

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management

### 06/14| Key Ratio Analysis: Calculating and Interpreting the Numbers Correctly!

**Instructor:** David Osburn, Founder and Managing Member  
**Company:** Osburn & Associates

### 06/15 | Maintaining Organizational Relevancy: Understanding Financial Issues in M&A Transactions

**Instructor:** Greyson Tuck, Attorney and Consultant  
**Company:** Gerrish Smith Tuck

### 06/16| U.S. Fintech Landscape (Business, Legal and Regulatory Issues)

**Instructor:** Erin Fonte, Partner and Rachael Craven, Counsel  
**Company:** Hunton Andrews Kurth

### 06/21 | Maintaining Organizational Relevancy: Ensuring Regulatory Compliance for Intercompany Transactions

**Instructor:** Clifton "Doc" Bodine III, Managing Director  
**Company:** Gerrish Smith Tuck

### 06/22| Check Fraud 2022

**Instructor:** Greg Benson, Managing Director and CEO  
**Company:** Thompson Consulting

## JULY

### 07/12 | Maintaining Organizational Relevancy: Liquidity Strategies for Illiquid Community Bank Stocks

**Instructor:** Greyson Tuck, Attorney and Consultant  
**Company:** Gerrish Smith Tuck

### 07/13| Financial Crime-Part 1

**Instructor:** Branch Walton, Speaker and Author  
**Company:** Thompson Consulting Group

**07/19 | Commercial and Industrial (C&I) Lending in Today's Competitive Market**

**Instructor:** David Osburn, Founder and Managing Member  
**Company:** Osburn & Associates

**07/20| Financial Crime-Part 2**

**Instructor:** Branch Walton, Speaker and Author  
**Company:** Thompson Consulting Group

**07/21 | Regulation E – All Clear or Clear as Mud?**

**Instructor:** Abby Lyle, Counsel and Aliza Malouf, Associate  
**Company:** Hunton Andrews Kurth

**07/28| Financial Crime-Part 3**

**Instructor:** Branch Walton, Speaker and Author  
**Company:** Thompson Consulting Group

**07/28 | Integrating Your Business Continuity Management into Your Enterprise Risk Management Program**

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

## AUGUST

**08/02 | Compliance Update 2022 - Part 2**

**Instructor:** Kristen, First Vice President/Engagement Leader; Clint, First Vice President/Compliance Engagement Leader  
**Company:** TIB Consulting Solutions

**08/10| Maintaining Organizational Relevancy: New Ideas for Your Old Strategic Plan**

**Instructor:** Philip Smith, President  
**Company:** Gerrish Smith Tuck

**08/11 | Tax Return Analysis**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management

**08/18| Inflation: Does it Matter to Community Banks**

**Instructor:** Jim Reber, President and CEO  
**Company:** ICBA Securities

**08/25 | Strategies for Succession Planning and Talent Management 2022**

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

**08/30| Commercial Real Estate (CRE) Lending in Today's Economy**

**Instructor:** David Osburn, Founder and Managing Member  
**Company:** Osburn & Associates

**08/31 | Maintaining Organizational Relevancy: Implementing Appropriate Compensation Practices for Community Banks**

**Instructor:** Cliston "Doc" Bodine III, Managing Director  
**Company:** Gerrish Smith Tuck

## SEPTEMBER

**09/13 | Taking an Entrepreneurial Approach to Running Your Bank (An Executive Briefing for Your C-Suite)**

**Instructor:** Ray Adler, CEO  
**Company:** BTI Growth Advisors

**09/14| Banking Crypto**

**Instructor:** Heather Eastep, Partner and Carl Goss, Counsel  
**Company:** Hunton Andrews Kurth

**09/20 | How to Craft an Effective Commercial Loan Write-Up**

**Instructor:** David Osburn, Founder and Managing Member  
**Company:** Osburn & Associates

**09/20| Treasury Management: A Powerful Tool to Increase Deposits and Fee Income**

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

**09/22 | Robbery Awareness 2022**

**Instructor:** Barry Thompson, Speaker and Consultant  
**Company:** Thompson Consulting Group

## OCTOBER

**10/05 | Loan Committee Presentation Skill Training**

**Instructor:** David Osburn, Founder and Managing Member  
**Company:** Osburn & Associates

**10/12| The Best Data Management Philosophy Is 'Use What You Have'**

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President  
**Company:** Cross Financial



**10/13 | Fourth Quarter Playbook: Strategies for 2022**

**Instructor:** Jim Reber, President and CEO  
**Company:** ICBA Securities

**10/18| Maintaining Organizational Relevancy: Key Insurance Issues for Community Banks**

**Instructor:** Cliston "Doc" Bodine III, Managing Director  
**Company:** Gerrish Smith Tuck

**10/20 | Credit Risk in Commercial Real Estate**

**Instructor:** Brad Stevens, President  
**Company:** Stevens Risk Management

## NOVEMBER

**11/01 | BSA Update 2022 - Part 2**

**Instructor:** Kristen, First Vice President/Engagement Leader; Clint, First Vice President/Compliance Engagement Leader  
**Company:** TIB Consulting Solutions

**11/17| Maintaining Organizational Relevancy Properly Responding to an Unanticipated Compliance Emergency**

**Instructor:** Greyson Tuck, Attorney and Consultant  
**Company:** Gerrish Smith Tuck

**11/08 | Advanced Financial Statement and Cash Flow Analysis**

**Instructor:** David Osburn, Founder and Managing Member  
**Company:** Osburn & Associates

**11/09| Six Keys to Effective Commercial Business Development**

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President  
**Company:** Cross Financial

**11/10 | Corporate Governance**

**Instructor:** Nate Jones, Associate  
**Company:** Hunton Andrews Kurth

**11/16| Charter Conversions**

**Instructor:** Carl Goss, Counsel  
**Company:** Hunton Andrews Kurth

**11/29 | Strategic Planning for FI - It's All About Your Strategy**

**Instructor:** Marci Malzahn, President and Founder  
**Company:** Malzahn Strategic

**11/30| Converting Customer Satisfaction into Customer Loyalty**

**Instructor:** Tom Hershberger, CEO and Kyle Hershberger, President  
**Company:** Cross Financial

## DECEMBER

**12/06 | Maintaining Organizational Relevancy:**

**Properly Preparing for a Community Bank Acquisition**

**Instructor:** Greyson Tuck, Attorney and Consultant

**Company:** Gerrish Smith Tuck

**12/13| Advanced Tax Return Analysis**

**Instructor:** David Osburn, Founder and Managing Member

**Company:** Osburn & Associates