

## **Annual Training Planner**



**Budget Worksheet** 

Plan your professional development spending to ensure that your staff can support your bank's goals in 2024. Dates are subject to change.

| Certification Institutes             |                    |                 | ICBA<br>Member | Non-<br>Member | Non-<br>Banker | Testing Fee | No. to<br>Attend | Cost |
|--------------------------------------|--------------------|-----------------|----------------|----------------|----------------|-------------|------------------|------|
| Audit Institute                      | May 14-16 & 21-23* | Livestream      | φο ορο         | ф.4.100        | <b>* 4 700</b> | ΦΕΟΟ        |                  |      |
| Audit institute                      | Sept. 8-13         | Bloomington, MN | \$3,299        | \$4,199        | \$4,799        | \$500       |                  |      |
| Bank Security Institute              | Feb. 27–29         | Livestream      | \$1,699        | \$2,199        | \$2,699        | \$500       |                  |      |
|                                      | Aug. 27–29         | Bloomington, MN | \$1,099        | \$2,199        | \$2,099        | \$500       |                  |      |
| May 7–9 Bloomington,                 | Bloomington, MN    |                 |                |                |                |             |                  |      |
| BSA/AML Institute                    | Aug. 6-8           | Livestream      | \$1,699        | \$2,199        | \$2,699        | \$500       |                  |      |
|                                      | Nov. 5-7           | Dallas, TX      |                |                |                |             |                  |      |
| Commercial Lending Institute         | Aug. 18-23         | Bloomington, MN | \$2,299        | \$2,999        | \$3,999        | \$500       |                  |      |
|                                      | Feb. 25-March 1*   | Dallas, TX      |                | \$3,799        | 99 \$4,699     | 599 \$500   |                  |      |
| Compliance Institute                 | June 4-6 & 11-13*  | Livestream      | \$2,899        |                |                |             |                  |      |
|                                      | Oct. 6-11          | Bloomington, MN |                |                |                |             |                  |      |
| Consumer Lending Institute           | Sept. 24-26        | Livestream      | \$1,699        | \$2,199        | \$2,699        | \$500       |                  |      |
| Credit Analyst Institute             | April 16–18        | Livestream      | \$1,699        | \$2,699        | \$2,999        | \$500       |                  |      |
| Credit Analyst Institute             | Aug. 11–14         | Dallas, TX      | Ф1,099         | Φ2,099         | \$2,999        | \$500       |                  |      |
| Enterprise Risk Management Institute | Sept. 30-Oct. 3    | Dallas, TX      | \$1,699        | \$2,199        | N/A            | \$500       |                  |      |
| IT Institute                         | ТВА                | ТВА             | \$2,699        | \$3,599        | \$4,499        | \$500       |                  |      |
| *Split over two weeks                |                    |                 |                |                |                |             | Total            |      |

| Certification Conferences                         |                        | ICBA Member                 | Non-Member  | Non-Banker  | No. to<br>Attend | Cost  |  |
|---|------------------------|-----------------------------|---|---|------------------|-------|--|
| Annual Current Issues Certification<br>Conference | Sept. 23–26 Oct. 21–24 | Nashville, TN<br>Livestream | \$1,345 (4 days)<br>\$995 (3 days)<br>\$695 (2 days)<br>\$395 (1 day) | \$1,895 (4 days)<br>\$1,295 (3 days)<br>\$895 (2 days)<br>\$495 (1 day) |                  |       |  |
|   |                        |                             |   |   |                  | Total |  |

| Bank Director Events          |          |             | ICBA<br>Member | Non-<br>Member | Bank Director Program<br>Subscriber | Bank Director Program/<br>ICBA Non-Member | No. to<br>Attend | Cost |
|-------------------------------|----------|-------------|----------------|----------------|-------------------------------------|---|------------------|------|
| Bank Director Current Issues* | March 14 | Orlando, FL | \$249          | \$299          | \$149                               | \$249                                     |                  |      |
| Bank Director Forum 1         | April 4  | Livestream  | \$395          | \$495          | \$295                               | \$395                                     |                  |      |
| Bank Director Forum 2         | June 13  | Livestream  | \$395          | \$495          | \$295                               | \$395                                     |                  |      |
| Bank Director Forum 3         | Sept. 12 | Livestream  | \$395          | \$495          | \$295                               | \$395                                     |                  |      |
| Bank Director Forum 4         | Nov. 14  | Livestream  | \$395          | \$495          | \$295                               | \$395                                     |                  |      |

\*Must be fully registered for ICBA LIVE

Total

|      | Seminars, Conferences, & Forun                                  | าร            |                  | ICBA<br>Member<br>Early-bird* | ICBA<br>Member | Non-<br>Member | Non-<br>Banker | No. to<br>Attend | Cost |
|------|---|---------------|------------------|-------------------------------|----------------|----------------|----------------|------------------|------|
|      | Identifying & Addressing Distressed Loans Seminar               | March 28      | Livestream       | \$395                         | \$495          | \$595          | \$695          |                  |      |
|      | (formerly Troubled Loans Seminar)                               | Aug. 1        | Livestream       | φοθο                          | Φ490           | \$393          | \$090          |                  |      |
|      | Fraud Seminar   | April 9–11    | Livestream       | \$695                         | \$795          | \$895          | \$1,295        |                  |      |
|      | Fraud Seminal   | Sept 10-12    | Livestream       | φ030                          | \$195          | Φ090           | Φ1,233         |                  |      |
| New! | Commercial Loan Processor Seminar                               | April 23      | Livestream       | \$395                         | \$495          | \$595          | \$695          |                  |      |
|      | Loan Review Seminar   | April 23–24   | Livestream       | \$595                         | \$695          | \$795          | \$1,195        |                  |      |
|      | Advanced Loan Review Seminar                                    | April 25–26   | Livestream       | \$595                         | \$695          | \$795          | \$1,195        |                  |      |
|      | Agricultural Credit Analysis Seminar                            | April 30      | Livestream       | \$395                         | \$495          | \$595          | \$695          |                  |      |
|      | Agricultural Credit Analysis Seminar                            | July 31       | Livestream       | \$395                         | \$495          | \$595          |                |                  |      |
|      | FDICIA Seminar  | May 1–2       | Bloomington, MN  | \$595                         | \$695          | \$795          | \$1,195        |                  |      |
| •    | Call Report Seminar   | May 8         | Livestream       | \$595                         | \$695          | \$795          | \$1,195        |                  |      |
|      | Advanced Call Report Seminar                                    | May 9         | Livestream       | \$595                         | \$695          | \$795          | \$1,195        |                  |      |
| New! | Enhancing Organizational Value Conference                       | May 9-10      | San Antonio, TX  | \$595                         | \$695          | \$795          | _              |                  |      |
| İ    | Financial Statement Analysis Seminar                            | May 15        | Livestream       | \$395                         | \$495          | \$595          | \$695          |                  |      |
|      | Cash Flow Analysis Seminar                                      | May 16        | Livestream       | \$395                         | \$495          | \$595          | \$695          |                  |      |
| New! | Bank Credit Portfolio Management for Senior<br>Managers Seminar | June 6, ½ day | Livestream       | \$395                         | \$495          | \$595          | _              |                  |      |
| New! | Credit Portfolio Management for Bankers Seminar                 | June 6, ½ day | Livestream       | \$395                         | \$495          | \$595          | _              |                  |      |
|      | Community Bank Human Resources Seminar                          | June 11–13    | San Antonio, TX  | \$695                         | \$795          | \$895          | _              |                  |      |
| ·    | Analyzing Your Bank's Financial Statement<br>Seminar            | June 12       | Livestream       | \$395                         | \$495          | \$595          | \$695          |                  |      |
|      | Commercial Real Estate Lending Seminar                          | June 13       | Livestream       | \$395                         | \$495          | \$595          | \$695          |                  |      |
|      | Vendor Management Seminar                                       | July 30-31    | Livestream       | \$595                         | \$695          | \$795          | \$1,195        |                  |      |
| •    | CFO Forum   | Aug. 26-27    | Indianapolis, IN | \$695                         | \$795          | \$895          | _              |                  |      |
|      | Community Bank Marketing Seminar                                | Sept. 16-18   | Bloomington, MN  | \$695                         | \$795          | \$895          | \$1,295        |                  |      |
| New! | Community Bank Treasury Management Seminar*                     | Sept. 17      | Livestream       | \$395                         | \$495          | \$595          | \$695          |                  |      |
|      | Auditing IT General Controls Seminar                            | Oct. 1–2      | Livestream       | \$595                         | \$695          | \$795          | \$1,195        |                  |      |
|      |   |               |                  |                               |                |                |                |                  |      |
|      | *See icba.org/seminars for details.                             |               |                  |                               |                |                |                | Total            |      |

| Bank Director Exclusives              | Bank Director Program<br>Subscriber | ICBA Member | Non-Member | Cost |
|---------------------------------------|-------------------------------------|-------------|------------|------|
| Bank Director Program                 | _                                   | \$795       | \$1,195    |      |
| Bank Director Videos                  | \$0                                 | \$599       | \$799      |      |
| The Ultimate Guide for Bank Directors | \$23.95                             | \$28.95     | \$44.95    |      |
|                                       |                                     |             | Total      |      |

| Online Learning Full-Access Plans |                                    |                                    |      |  |  |
|-----------------------------------|------------------------------------|------------------------------------|------|--|--|
|                                   | ICBA Member                        | Non-Member                         | Cost |  |  |
| Standard                          | \$649                              | \$1,999                            |      |  |  |
| Custom                            | \$1,299                            | \$2,999                            |      |  |  |
| Premium                           | \$6,499/year<br>+ one-time \$2,500 | \$9,999/year<br>+ one-time \$2,500 |      |  |  |
| Cloud Delivery                    | \$2,499/year<br>+ one-time \$2,500 | \$3,999/year<br>+ one-time \$2,500 |      |  |  |
| Over 425 courses                  |                                    |                                    |      |  |  |

| Online Certificates  | ICBA<br>Member                            | Non-Member | Cost |
|--|---|------------|------|
| Audit, Compliance, HR Generalist,<br>Principles of Banking, Teller<br>Specialist, Universal Banker | Price varies—<br>visit icba.org/education |            |      |
|  |   | Total      |      |

| Online Learning Course Bundles               |                             |             |  |  |  |
|--|-----------------------------|-------------|--|--|--|
|  | ICBA Member Non-Member Cost |             |  |  |  |
| Bank Compliance,<br>Business Skills, HSA/IRA | \$199-\$299                 | \$499-\$749 |  |  |  |
|  |                             | Total       |  |  |  |

| Webinars   | ICBA Member | Non-Member | Cost |
|--|-------------|------------|------|
| Unlimited Webinar Pass*  | \$1,595     | \$3,295    |      |
| Single live webinar  | \$209       | \$309      |      |
| Single on-demand webinar                                       | \$229       | \$329      |      |
| Live + on-demand<br>webinar bundle                             | \$249       | \$449      |      |
| *12-month subscription. One p<br>live webinars and 100+ on-den | Total       |            |      |

| Resources & Reference Guides     | ICBA Member                           | Non-Member | Cost |  |
|----------------------------------|---------------------------------------|------------|------|--|
| Audit Working Papers             | \$599                                 | \$799      |      |  |
| Bank Policies                    | Price varies—visit icba.org/education |            |      |  |
| BSA/AML Video Training Series    | \$699                                 | \$899      |      |  |
| Check Your Ad                    | \$599                                 | \$899      |      |  |
| Compliance Working Papers        | \$599                                 | \$799      |      |  |
| Professional Development Planner | \$499                                 | \$2,499    |      |  |
|                                  |                                       | Total      |      |  |